

### Who is EFM?

We are a privately owned project logistics business, offering **white-glove logistics services and logistical project management**, tailored to clients' needs. Proudly trusted by leading businesses, brands, the biggest names in exhibitions, music, film, entertainment, events, sports, aerospace and automotive, and Governments worldwide since 2000.

#### **20+ YEARS OF EXPERTISE**

We have a long standing track-record of **successfully moving & handling all kinds of shipments** – including artwork & touring exhibitions, merchandise, temporary structures, scientific research equipment, broadcasting equipment, high performance vehicles, medical supplies, music touring, theatre shows & sports team equipment.

#### **WE WORK AROUND THE CLOCK**

Our team works around the clock to get the job done.

We don't just stick to business hours, we operate 24/7 - 365 days a year so our customers can have peace of mind.

#### **RAPID RESPONSE**

We have demonstrated over the years a unique ability to pivot from our core markets into a diverse range of scenarios, at incredibly short notice, in order to support clients globally on projects ranging from touring exhibitions and music to military and field marketing and from hotel logistics to major sports events.

#### **WE MAKE IT PERSONAL**

With us, you can count on a personal service with a **dedicated single point of contact** that is available at any time, day and night.

#### **BESPOKE SOLUTIONS**

When it comes to logistics, it's not one size fits all – each project has unique requirements and we use our knowledge and expertise to determine the best mode of transport and most efficient routes and project manage the logistics from start to finish.

#### **A GLOBAL NETWORK**

Our offices in **Europe, Middle East, USA, and Australia** are further supported by an **extensive network** of carefully selected partners in every country around the world.









### All-solution project logistics provider

#### DOOR-TO-DOOR TRANSPORT

Domestic & international freight transport by:

- ⊳ Air
- ▶ Road
- ▶ Rail
- ⊳ Sea

#### **IMPORT / EXPORT**

- ▶ Licences
- Customs brokerageATA carnets
- ▶ Certificates of Origin
- ▶ Temporary Import Bond
- ▶ Documentation for crossborder & international shipping

#### **WAREHOUSING**

- ➤ Ambient, chilled, frozen & secure storage
  - ▶ Pick & Pack services
- ▶ Inventory control systems

## SENSITIVE / DANGEROUS GOODS TRANSPORTATION

Packing and documentation - including:

- PyrotechnicsAerosols
- Lithium-ion batteries
   Broadcasting & communications

#### AIRCRAFT CHARTERING

Cargo & passenger, including VIP, plus onboard courier services

# CREW & MATERIAL EQUIPMENT HANDLING

On-site management

Supply of experienced labour & handling equipment

## CUSTOM-MADE PACKING SERVICES

- Touring & single trip case / crate making
- ▶ Containerisation

#### LIAISON WITH LOCAL AUTHORITIES

Customs,
Government
Ministries,
Quarantine,
Licensing
Authorities etc

## EXCESS BAGGAGE MEET & GREET TRANSFERS

Between airports, hotels, rehearsals facilities & training venues

# PROJECT LOGISTICS & LOGISTICAL CONSULTANCY

ncluding logistic: planning, scheduling, delivery & management



### A flavour of our client portfolio















FLASH























Department of Foreign Affairs and Trade

THE
PINK
FLOYD
EXHIBITION









الهيئــة العامــة للترفيــه General Entertainment Authority

UNITED ARAB EMIRATES MINISTRY OF INTERIOR











O PERA AUSTRALIA







### Merchandise: End to End Management

We understand how challenging it can be to ship and coordinate merchandise to each leg of a touring exhibition. We know it's vital that the exhibition must have the merchandise onsite, in-store and available for sale as soon as the exhibition commences. Through our experienced global network, we provide end-to-end merchandise management as the following points outline:

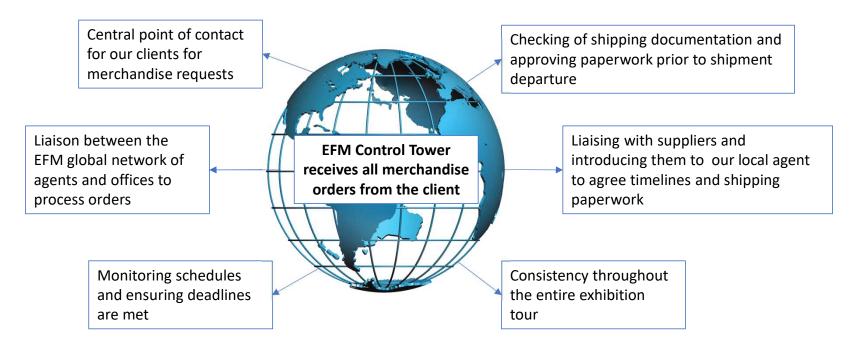
- Hand picked logistics partners strategically located in Asia, Americas, Europe, Africa and Australasia
- Cloud based IT system to cater for pick and pack operations
- Localised warehousing capabilities for regular replenishment of stock when onsite space isn't available
- Customs expertise and know-how on clearing merchandise accurately
- Flexibility to meet deadlines and offer solutions to each leg of leg of touring exhibition
- Onsite support using experienced EFM personnel to help unpack and placement of merchandise on the shop floor





### **Merchandise: Process Management**

To ensure our clients receive the very best in customer care and operational efficiencies, we have a tried and tested approach to shipping of merchandise. No matter where the supplier is located, through our strict SOP's, we can ensure the merchandise is managed correctly and within budget.





### Case Study: Tutankhamun: Treasures of the Golden Pharaoh Exhibition



EFM were appointed by IMG to manage the complete supply chain of the merchandise for the King Tutankhamun exhibition, at La Villette in Paris in 2019 and the Saatchi Gallery London in 2020. The exhibition consists of 250 product variations that are shipped from the US, China and Egypt and then stored centrally for delivery to the exhibition.

#### What services did we provide to the exhibition?

- International shipping via air and sea freight, venue to venue
- Customs Brokerage
- Receipt of merchandise into our warehouse locations to check quantities, QC and placement into racking in readiness for delivery
- Complete Inventory management
- Picking items by code basis in accordance with the exact quantities needed at the venue
- Regular stock checks for the entire project for data integrity
- Storage and Paris, London and Boston, including Bonded warehousing:-
- Paris = 750 square metres of storage
- London = 130 square metres of storage
- Deliveries 3 x week for the entire duration in each venue, via a range of different vehicles and often involving overnight loading to ensure early morning deliveries
- Bespoke crate-making for fragile items for touring
- Insurance
- Specialist handling of precious metals
- EFM dedicated account management team with out of hours contact at all times and on-site attendance at the venues





### **Case Study: PINK FLOYD: Their Mortal Remains**

We have been working with Pink Floyd and their team since 2014 on this exhibition: Pink Floyd: Their Mortal Remains, which had its world premiere in London at the V&A Museum.

The exhibition closed in London in October 2017, before opening at the MACRO in Rome in January 2018, from where it travelled to Dortmund U in Germany in September 2018. In February 2019, the popular exhibition transferred from Dortmund to Madrid and most recently in September 2020 to the new Vogue Multicultural Museum in Los Angeles.

#### Our work has included:

- Liaison with international private lenders and venues
- Supply of museum specification touring crates, trays, flight cases & customised packing for touring objects
- Collection of objects from lenders around the world, via air, sea, road and courier
- Merchandise shipping, storage, distribution & customs brokerage
- Installation of objects in conjunction with specialist conservation and installation partners
- Condition checking, photographing and reporting of objects
- Secure storage of objects, scenery, props and technical equipment prior to and between venues
- Removal, storage and return of empty cases during the exhibition
- Transport of multiple trucks of objects, scenery and technical equipment from venue to venue across Europe
- Cross loading at off-site locations due to access restrictions in venues and supervision of the same
- Waste removal and disposal
- Site management







### **Case Study: DC Exhibition: Dawn of Super Heroes**

EFM were engaged to handle the end to end transport of an exhibition which charts the history of DC Super Heroes, from Wonder Woman to Superman and Bat Man to The Joker. The move was from the O2 in London to Yas Mall in Abu Dhabi.

#### What services did we provide?

- Door to door transport of original costumes and props worth
   \$20 million
- Dedicated EFM project management team with on-site attendance at all stages
- On-Site handling out of the O2 and into Yas Mall
- Liaison with all stakeholders including the venues throughout
- Dedicated air-ride suspension climate controlled vehicles at each end
- Climate-controlled airfreight of over 10,000kgs of touring exhibition crates via direct flight from London Heathrow to Abu Dhabi Airport
- Specialist handling teams and supervisors in London and Abu Dhabi
- Secure warehousing
- Customs clearance of multiple shipments out of Europe and into Abu Dhabi







### Case Study: Leonardo da Vinci in Saudi Arabia

The EFM teams in Europe and Middle East were engaged by Saudi Aramco and the KSA Government to handle the safe transportation of a collection of original Leonardo da Vinci artwork worth EUR 18 million for the Spring Festival in Dammam.

#### What services did we provide?

- Air freight from Milan, Italy to Dammam, Saudi Arabia via dedicated airline pallets to minimise any unnecessary handling
- On board courier
- Temperature controlled air-ride suspension vehicle
- Ground Transportation at each end
- Installation within the venue working alongside the Art Technician
- Return transport after the Festival
- Temporary Import with KSA customs
- Paperwork and permits
- Full supervision and airside attendance in the secure airport areas, to ensure safe handling at all stages of the journey





### Case study:

### **Australian National Maritime Museum**

- The EFM Australia team have worked with the National Maritime Museum on a number of touring exhibition projects, including "Horrible Histories" and "Voyage from the Deep", transporting exhibition crates carefully and on-time around the world, via road, rail and air freight.
- We have been involved with raising ATA Carnets, customer brokerage and providing crates, storage and door to door transport to e.g. UK, Australia (Fremantle, Sydney, Townsville, Geelong) and New Zealand.









### **Case Study: Interfaith World Tour**

Launched by the UAE leadership, via the Ministry of the Interior in Abu Dhabi, the "Interfaith Alliance for Safer Communities" mobile touring exhibition travelled around the world during 2019-2020, successfully supported logistically by EFM. The tour visited cities as far reaching as Abu Dhabi, Paris, Davos, Geneva, New York, Moscow, Nairobi and Addis Ababa.

With 15,000kgs of artwork, light boxes, staging, lights, audio-visual equipment and acrylic glass travelling via air and 2 x 40ft shipping containers via ocean, the EFM team have been providing:-

- Logistics consultancy
- International shipping via air and sea freight
- Customs clearances including diplomatic procedures
- Liaison with local police, security and the authorities
- Arranging permits for trucks, plant and labour
- Providing crew (including skilled professionals such as electricians & carpenters)
   and forklifts for the rig and de-rig of the set
- On the ground project management in each country



### **Case study: Touring Exhibition Logistics**

EFM is regularly contacted by Museums, curators and private lenders to assist with the "nail to nail" transport of touring exhibitions and artwork around the world. EFM has handled touring exhibitions across countries as diverse as Australia, New Zealand, Japan, Europe, Singapore, South Korea, USA, Canada, South Africa, Israel, China, Hong Kong, Saudi Arabia, UAE & Taiwan

### A small selection of other exhibition work in EFM's portfolio:

- Mandela My Life: The Official Exhibition (IEC Exhibitions)
- "DC Exhibition: Dawn of Super Heroes" (Art Ludique)
- Future Lab at Goodwood Festival of Speed (Goodwood Racing)
- "Formula One: The Great Design Race" (Design Museum)
- Abu Dhabi Science Festival (Flash Entertainment & Edinburgh Science Festival)
- Voyage to the Deep (Australian Maritime Museum)
- "From the House to the City" (Richard Rogers + Architects)
- London Design Biennale
- "When Philip Met Isabella" (Design Museum)
- "Horrible Histories: Pirates"
- Sharmanka Kinetic Theatre and Cabaret Mechanical Theatre
- "The Real DMZ" and "Lichtung" (New Art Exchange)
- "Travelling Bricks" LEGO Exhibition, "Interactive Science" Exhibition and "3D Doubt Your Eyes" (World Touring Exhibitions)















### **Case Study: Hotel Logistics: Marriott Hotels**

EFM were appointed to manage the removal of 220 rooms consisting of hotel furniture (FF&E) for onsite packing, removal from the hotel premises, storage, inventory, QC and distribution to other Marriott Hotel properties within the UK. The project consisted of 7 phases.

#### What services did we provide to Marriott?

- Dedicated project management team, regular meetings & reporting on project delivery milestones with all stakeholders
- EFM on-site removal team with crew, specialist handling teams and supervisors checking FF&E, keeping inventory of every product, labelling, packing etc.
- Secure warehousing, sorting, labelling, palletising, packing and coding of over 95 individual product types / 1,000cbm
- Phased deliveries with multiple daily truck deliveries / collections
- Worked closely with the principal contractor to ensure access points, asbestos teams and general contractors could work alongside without disrupting the tight deadlines
- Redistribution of packed FFE to hotels in 10 locations across UK







### **Case Study: Warner Bros - Location Logistics**



The production of the Warner Bros movie "Tenet" called upon EFM to manage the logistics on location in Estonia, UK, Italy, Norway, India & USA.

### What services did we provide to the movie production?

- Multiple aircraft charters between Tallinn, Naples, Bournemouth, Birmingham and Sanefjord Torf
- RoRo services for multiple shipping containers
- Commercial airfreight
- Trucking between locations
- Door to door transport of fire engines, ambulances, SWAT vehicles, movie trailers, camera equipment, defibrillators, props, scenery, costumes etc.
- Transport of pyrotechnics including DGR paperwork
- Daily shipments of film rushes back to Hollywood, which were extremely urgent and could not be x-rayed.





### Case Study: NASA James Webb Space Telescope

EFM are one of NASA's nominated logistics providers, and as such we have been working particularly closely with NASA Goddard on the James Webb Space Telescope programme, where we carried responsibility to manage the entire logistics operation from the transport of the Telescope itself, to rocket fuel, all mission critical equipment, supplies, and the scientists themselves, from around the world to the ESA in French Guiana.

#### What services do we provide to NASA?

- Vessel Chartering
- Chartering aircraft for cargo and passengers
- Commercial Airfreight internationally
- Commercial Sea Freight internationally
- Route surveys and detailed planning
- Full logistical project management
- Trucking around Europe and within North America of scientific laboratories, workshops, materials, key components and materials
- High security storage in various locations globally
- Dedicated project management team, regular meetings & reporting on project delivery milestones with all stakeholders
- Transport of rocket fuel & dangerous goods
- Sourcing of 17,000 hotel room nights for the project crew











### Sustainability at heart

The EFM team are very proud to have passed our ISO inspection for 2021-2022, resulting in the renewal of our accreditation for nine consecutive years to ISO 9001, 14001 and 20121.

These are best practice international standards covering specific areas of our business, including quality management, **environmental and sustainable logistics**, and event logistics management.

ISO accreditation ensures that we have sound management systems in place, excellent processes and greater working collaboration internally and externally with customers, suppliers and staff alike.

A few key areas we use to improve on logistics impact:

- ✓ Utilising local labour as much as possible
- ✓ In-depth research for the most efficient route to transport your equipment to reduce unnecessary mileage
- ✓ We ensure adequate packing material is used that can be re-used to handle the return transport leg after a tour
- ✓ Reducing energy & material waste in our warehouses and offices
- ✓ Recycling
- ✓ Utilising a modern and environmentally friendly vehicle fleet

**GOOD TO KNOW** - whilst we fully understand that cost is often an essential factor in choosing a shipping method, we are also always happy to provide recommendations on the most sustainable mode of transport and routes that can be used to cater for your project(s).



### **Awards & Accreditations**





















